

22.02.2024

Jekko moves into Ecuador

Jekko has appointed sales and rental company Bagant Ecuatoriana as its distributor for Ecuador.

Established in the early 1980s Bagant is based in Quito, and operates from four locations - Quito, Guayaquil, Manta and Cuenca - and also distributes Palfinger loader cranes, Jaso tower cranes, Torgar hoists and Saez self-erecting tower cranes.



Bagant Quito

Jekko sales & marketing director Alberto Franceschini said: “Despite the internal security issues that have recently affected a seemingly small market, we strongly believe that people make a difference. We’ve joined the leading local business in the lifting sector without hesitation since we’re attracted by the managerial and organisational approach of Fernando De Sucre and his team.”

Bagant, sales manager Fernando De Sucre added: “Our concurrence of ideas focuses on improving efficiency and on the ongoing upgrade of our customers’ processes, supplying them with the ideal tools to reach these targets. Bragant has seized the opportunity to grow as a cutting-edge and visionary player on the lifting market in Ecuador. This collaboration is a blend of synergies that will promote business growth and will effectively improve our customers’ experience during their operations.”

The two partners were the result of a search by **Fa.Ro. Italian Technology, which Jekko appointed last year**, drew up a list of candidates and speaking on its final recommendation it said: “Bagant Ecuatoriana stood out in this scenario as the ideal partner to Jekko, boasting two well managed rental and sales lines, and offering world-renowned brands in the building, mining and special project sectors, Bagant has been a reference provider for the Ecuadorian market for over 40 years now.”

[Cranes](#)[Spider Cranes](#)[Distribution](#)

SHARE THIS STORY

